

**SUNRUN**



# CPUC Diesel Alternative Workshop

## Neighborhood Grids

# Covelo, CA needs a solution to protect its residents through multi-day outages

## Problems with Diesel Generation Solution Today

- **Dirty and polluting:** Rotating generators emit particulate matter and both nitrogen and sulfur oxides which can pose significant health risks, and pollutes environment.
- **Unsustainable:** Requires refueling with difficult logistics
- **Expensive:** Requires standby and mobilization costs for every PSPS event
- **No benefits to ratepayers or grid during non-outage times**

# Sunrun proposes a permanent, renewable, distributed solution to power all customers through PSPS, as well as reduce load during normal operations

## Proposed Solution

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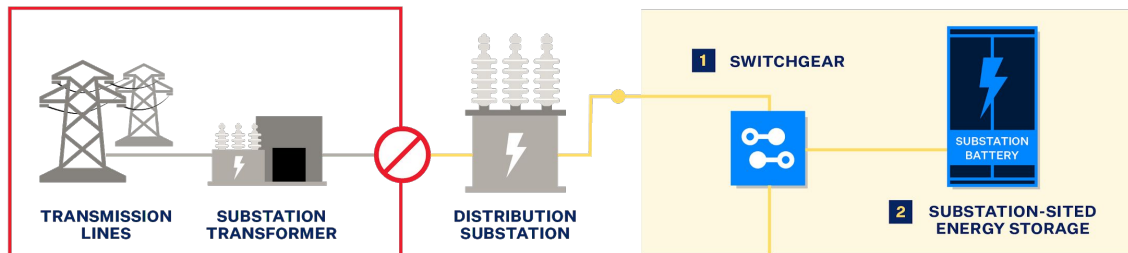
- Electricity to be provided from renewables that are **generated and stored on-site**
- Ability to **share power and support the local needs** within the distribution network
- Ability for feeders to **temporarily disconnect at the substation**, and stay powered

## Benefits

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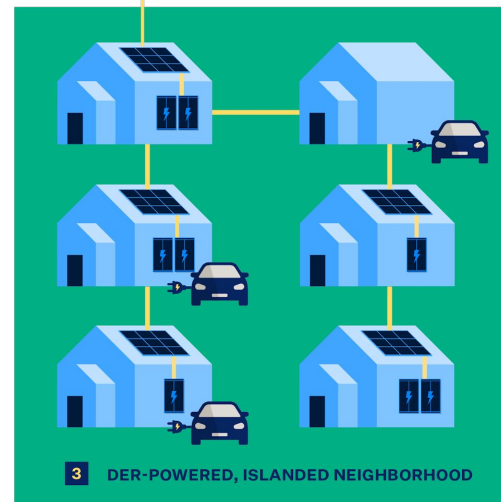
- **Individuals:** Clean, local, and resilient power
- **Utility:** Continued service to all ratepayers even during transmission outages, and reduced system cost due to cost-sharing with Sunrun solar customers
- **Society:** Increased adoption of rooftop solar and battery storage will reduce carbon emissions, grow the economy, and empower communities

# Neighborhood Grid Concept



## HOW IT WORKS

- 1** Switchgear disconnects from transmission grid, creating a **distribution island**
- 2** Substation energy storage **re-energizes feeder circuit** long enough so that,
- 3** **DERs can sustain** the entire distribution island



# Neighborhood Grid provides benefits to local community and grid during both PSPS and Normal Operation

	Neighborhood Grid	Diesel Generators
What is the generation source?	Distributed solar + storage Centralized solar + storage Fuel Cells	Diesel
How long does it last?	10 years +	1 year
When can I use it?	Year-round	PSPS only
What are the benefits?	Provide power during PSPS Load reduction Clean, renewable power	Provide power during PSPS
Cost Sharing	Utility Solar + Storage customers	Utility only
Cost to Utility (10 years)	\$16 M	\$19 M

# A mix of permanent residential and utility-sited solar + storage can supply Covelo for 48 hours for less than the cost of running diesel generators for 10 years

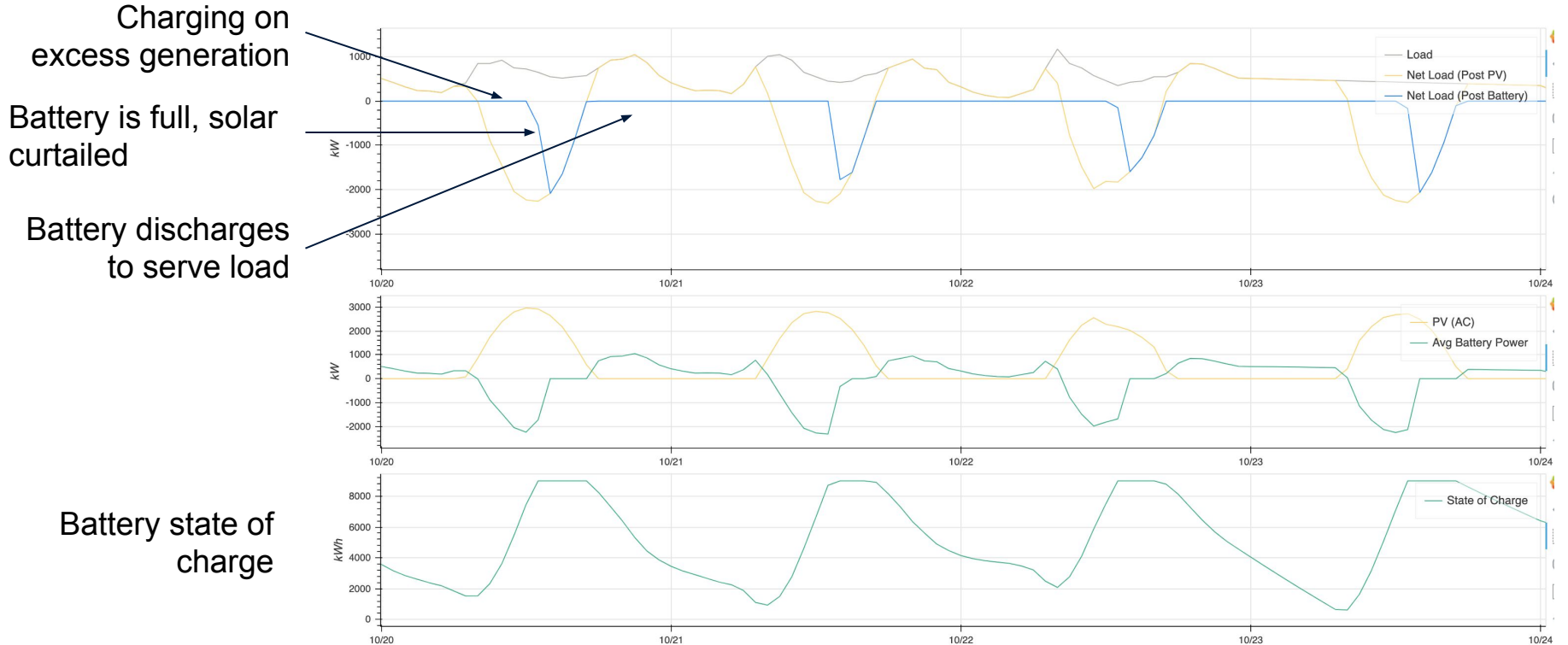
	Cost-Optimized		Hybrid		Carbon-Optimized	
	5MW PV, 9 MWH Storage		5MW PV, 60 MWH Storage		10 MW PV, 60 MWH Storage	
<b>Solar</b>	Low	Low	Low	Low	High	High
<b>Storage</b>	Low	Low	High	High	High	High
<b>Fuel Cell</b>	High	High	Low	Low	None	None
<b>Residential Penetration</b>	Low	High	Low	High	Low	High
<b>Total Solar (MW)</b>	5.00	5.00	5.00	5.00	10.00	10.00
<b>Total Storage (MWh)</b>	9.00	9.00	60.00	60.00	60.00	60.00
<b>Residential Solar (MW)</b>	2.44	4.88	2.44	4.88	2.44	4.88
<b>Residential Storage (MWh)</b>	4.39	8.79	4.39	8.79	4.39	8.79
<b>Utility Solar (MW)</b>	2.56	0.12	2.56	0.12	7.56	5.12
<b>Utility Storage (MWh)</b>	4.61	0.21	55.61	51.21	55.61	51.21
<b>Utility Fuel Cell (MW)</b>	1.40	1.40	0.20	0.20	0.00	0.00
<b>Total System Cost</b>	\$25	\$33	\$32	\$40	\$37	\$45
<b>Utility Cost<sup>1</sup></b>	\$16	\$15	\$23	\$22	\$28	\$27
<b>Residential Cost</b>	\$9	\$18	\$9	\$18	\$9	\$18

<sup>1</sup> Excludes resiliency value of storage to substation and grid at large. Based on prevailing storage incentives, the former is likely worth \$2-4 MM in the cost optimized case and \$15-25 MM in the other two cases. For the latter, would require the help of the utility to conduct a grid transmission study.

# Example Outage

3 Tesla Megapacks, 5 MW PV, 1.4 MW Fuel Cell

Fuel cell runs continuously during outage to reduce load (not shown)



# Implementation Plan

- The Neighborhood Grid solution for Covelo can be 100% deployed by 10/21. Specifically:

Resource	Residential Solar + Storage	non-Residential Solar + Storage	Fuel Cell
Amount	2.5 - 5 MW Solar 4.5 - 9 MWh Storage	0 - 2.5 MW Solar 0 - 4.5 MWh Storage	1.4 MW
Delivery Date	By 10/2021: 100%	By 10/2021: 100%	By 10/2021: 100%

- To achieve this level of residential solar + storage penetration, the following would be required:
  - Aggressive co-marketing with PG&E, starting in Q4 2020
  - A 20% solar subsidy for residential customers
  - An elimination of minimum utility bills for residential customers
  - A 50% storage subsidy for residential customers
  - PG&E ownership of non-residential asset deployment OR partnership with other entities
- Covelo is an ideal location for the Neighborhood Grid solution because:
  - The relatively small substation load requires fewer residential installations
  - The housing stock appears to primarily be single family homes with ample roof space
  - Ample land to site the non-distributed solar and storage



# Appendix



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# Cost Breakdown

Solutions	5MW PV, 9 MWH Storage	
Total solar (kW)	5,000	5,000
Total battery capacity (kWh)	9,000	9,000
Fuel cell (kW)	1,400	1,400
Sunrun penetration	15%	30%
Resi systems (#)	163	326
Resi solar (kW)	2,441	4,883
Resi storage (kWh)	4,394	8,789
Utility solar (kW)	2,559	118
Utility storage (kWh)	4,606	212

5MW PV, 60 MWH Storage	
Total solar (kW)	5,000
Total battery capacity (kWh)	60,000
Fuel cell (kW)	200
Sunrun penetration	15%
Resi systems (#)	163
Resi solar (kW)	2,441
Resi storage (kWh)	4,394
Utility solar (kW)	2,559
Utility storage (kWh)	55,606

10 MW PV, 9 MWH Storage	
Total solar (kW)	10,000
Total battery capacity (kWh)	9,000
Fuel cell (kW)	1,400
Sunrun penetration	15%
Resi systems (#)	163
Resi solar (kW)	2,441
Resi storage (kWh)	4,394
Utility solar (kW)	7,559
Utility storage (kWh)	4,606

10 MW PV, 60 MWH Storage	
Total solar (kW)	10,000
Total battery capacity (kWh)	60,000
Fuel cell (kW)	0
Sunrun penetration	15%
Resi systems (#)	163
Resi solar (kW)	2,441
Resi storage (kWh)	4,394
Utility solar (kW)	7,559
Utility storage (kWh)	55,606

Costs		
Residential Solar	\$7,812,000	\$15,624,000
Residential Storage	\$1,302,000	\$2,604,000
<b>Total Residential Customer costs</b>	<b>\$9,114,000</b>	<b>\$18,228,000</b>

Residential Solar	\$7,812,000	\$15,624,000
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Utility Solar	\$3,070,500	\$141,000
Utility Storage	\$1,289,610	\$59,220
Utility Fuel cell	\$8,400,000	\$8,400,000
Utility Fuel costs	\$90,720	\$90,720
Utility subsidy for residential solar	\$1,953,000	\$3,906,000
Utility subsidy for residential storage	\$1,302,000	\$2,604,000
<i>Utility benefit from resilience</i>	<i>\$2,250,000</i>	<i>\$2,250,000</i>
<b>Total Utility Costs (without resilience benefit)</b>	<b>\$16,105,830</b>	<b>\$15,200,940</b>
<b>Total Solution Cost</b>	<b>\$25,219,830</b>	<b>\$33,428,940</b>
% of solution paid for by Resi Customers	36%	55%

Utility Solar	\$3,070,500	\$141,000
Utility Storage	\$15,569,610	\$14,339,220
Utility Fuel cell	\$1,200,000	\$1,200,000
Utility Fuel costs	\$12,960	\$12,960
Utility subsidy for residential solar	\$1,953,000	\$3,906,000
Utility subsidy for residential storage	\$1,302,000	\$2,604,000
<i>Utility benefit from resilience</i>	<i>\$15,000,000</i>	<i>\$15,000,000</i>
<b>Total Utility Costs (without resilience benefit)</b>	<b>\$23,108,070</b>	<b>\$22,203,180</b>
<b>Total Solution Cost</b>	<b>\$32,222,070</b>	<b>\$40,431,180</b>
% of solution paid for by Resi Customers	28%	45%

Utility Solar	\$9,070,500	\$6,141,000
Utility Storage	\$1,289,610	\$59,220
Utility Fuel cell	\$8,400,000	\$8,400,000
Utility Fuel costs	\$90,720	\$90,720
Utility subsidy for residential solar	\$1,953,000	\$3,906,000
Utility subsidy for residential storage	\$1,302,000	\$2,604,000
<i>Utility benefit from resilience</i>	<i>\$2,250,000</i>	<i>\$2,250,000</i>
<b>Total Utility Costs (without resilience benefit)</b>	<b>\$22,105,830</b>	<b>\$21,200,940</b>
<b>Total Solution Cost</b>	<b>\$31,219,830</b>	<b>\$39,428,940</b>
% of solution paid for by Resi Customers	29%	46%

Utility Solar	\$9,070,500	\$6,141,000
Utility Storage	\$15,569,610	\$14,339,220
Utility Fuel cell	\$0	\$0
Utility Fuel costs	\$0	\$0
Utility subsidy for residential solar	\$1,953,000	\$3,906,000
Utility subsidy for residential storage	\$1,302,000	\$2,604,000
<i>Utility benefit from resilience</i>	<i>\$15,000,000</i>	<i>\$15,000,000</i>
<b>Total Utility Costs (without resilience benefit)</b>	<b>\$27,895,110</b>	<b>\$26,990,220</b>
<b>Total Solution Cost</b>	<b>\$37,009,110</b>	<b>\$45,218,220</b>
% of solution paid for by Resi Customers	25%	40%

Diesel gen costs (1 year)	\$1,933,667	\$1,933,667
<b>Diesel gen costs (10 years)</b>	<b>\$19,336,667</b>	<b>\$19,336,667</b>
Utility Savings (without resilience benefit)	\$3,230,837	\$4,135,727

Diesel gen costs (1 year)	\$1,933,667	\$1,933,667
<b>Diesel gen costs (10 years)</b>	<b>\$19,336,667</b>	<b>\$19,336,667</b>
Utility Savings (without resilience benefit)	-\$3,771,403	-\$2,866,513

Diesel gen costs (1 year)	\$1,933,667	\$1,933,667
<b>Diesel gen costs (10 years)</b>	<b>\$19,336,667</b>	<b>\$19,336,667</b>
Utility Savings (without resilience benefit)	-\$2,769,163	-\$1,864,273

Diesel gen costs (1 year)	\$1,933,667	\$1,933,667
<b>Diesel gen costs (10 years)</b>	<b>\$19,336,667</b>	<b>\$19,336,667</b>
Utility Savings (without resilience benefit)	-\$8,558,443	-\$7,653,553