

General Order (GO) 156 Report

Year 2025 Utilities & CCAs Procurement of Goods, Services, and Fuel
from Women, Minority, Disabled Veteran, LGBT, and Persons with
Disabilities Business Enterprises

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California Public
Utilities Commission

What is Supplier Diversity?



- Creates opportunities for small and diverse businesses to compete for corporate contracts.



- Expands access to fair, open, and inclusive procurement processes.



- Strengthens communities by helping more businesses grow, innovate, and succeed.

Expanding Competition: Benefits of Supplier Diversity



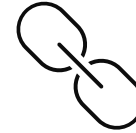
Economic Impact & Job Creation

Engaging small and diverse suppliers boosts local economies, creates jobs, and helps close wealth gaps.



Innovation & Market Reach

Diverse suppliers bring fresh perspectives and help businesses access new markets and customer bases.



Resilience & Cost Savings

A diverse supplier base strengthens supply chains and fosters competitive pricing.



Reputation & Responsibility

Demonstrating commitment to supplier diversity enhances brand reputation among consumers and stakeholders.

CPUC Supplier Diversity Program



- Governed by Assembly Bill 3678 and General Order 156
- Applies to utilities, community choice aggregators (CCAs), communications companies, and energy service providers
- Encourages procurement from diverse businesses
- Requires annual reporting and procurement planning
- Establishes voluntary procurement goals including 15% for minority-owned; 5% for women-owned; 1.5% for disabled veteran business enterprises; and 1.5% for LGBT business enterprises.
- Requires the CPUC to annually report to the legislature on utilities' diverse supplier procurement performance.

Participating Utilities



Participating Utilities

CalChoice



Services of the San Francisco

CleanPowerSF



Central Coast
Community
Energy

CPA CLEAN
POWER
ALLIANCE



VALLEY
CLEAN ENERGY

PIONEER
COMMUNITY ENERGY

Ava Community
Energy

CLEAN ENERGY ALLIANCE

SAN JOSE
CLEAN ENERGY
A Program of the City of San José

SAN DIEGO
COMMUNITY
POWER

ORANGE COUNTY
POWER AUTHORITY

PENINSULA
CLEAN ENERGY



REDWOOD COAST
Energy Authority

MCE | My community.
My choice.

SILICON VALLEY
CLEAN ENERGY

DESERT
COMMUNITY
ENERGY

Sonoma
Clean Power

Participating Energy Service Providers



2025 GO-156 Report to the Legislature: Key Metrics

\$13.2 Billion

Total Diverse Spend

28.8%

Diverse Spend %

335

New Prime Contractors

342

New Subcontractors

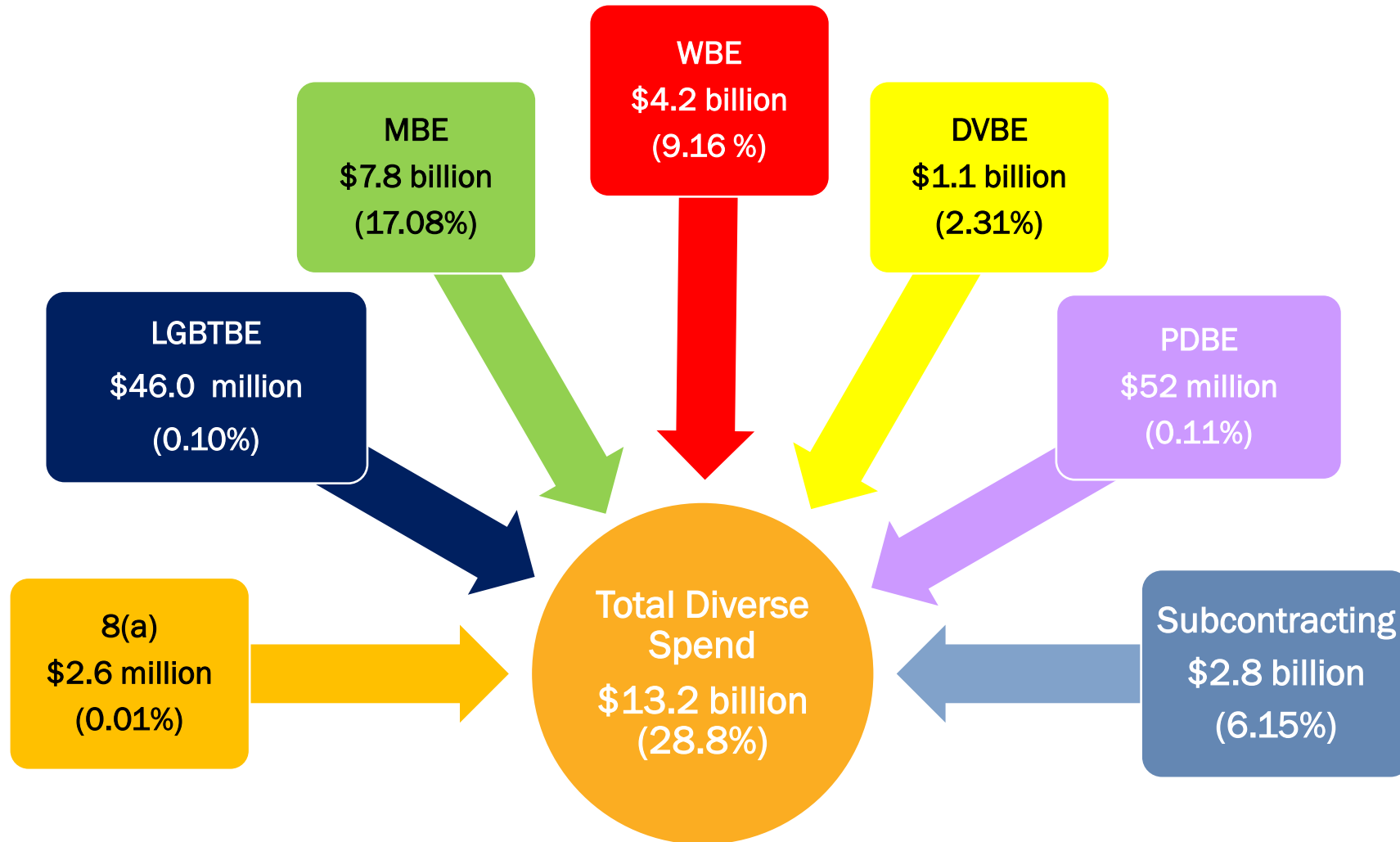
3,400+

Certified Businesses



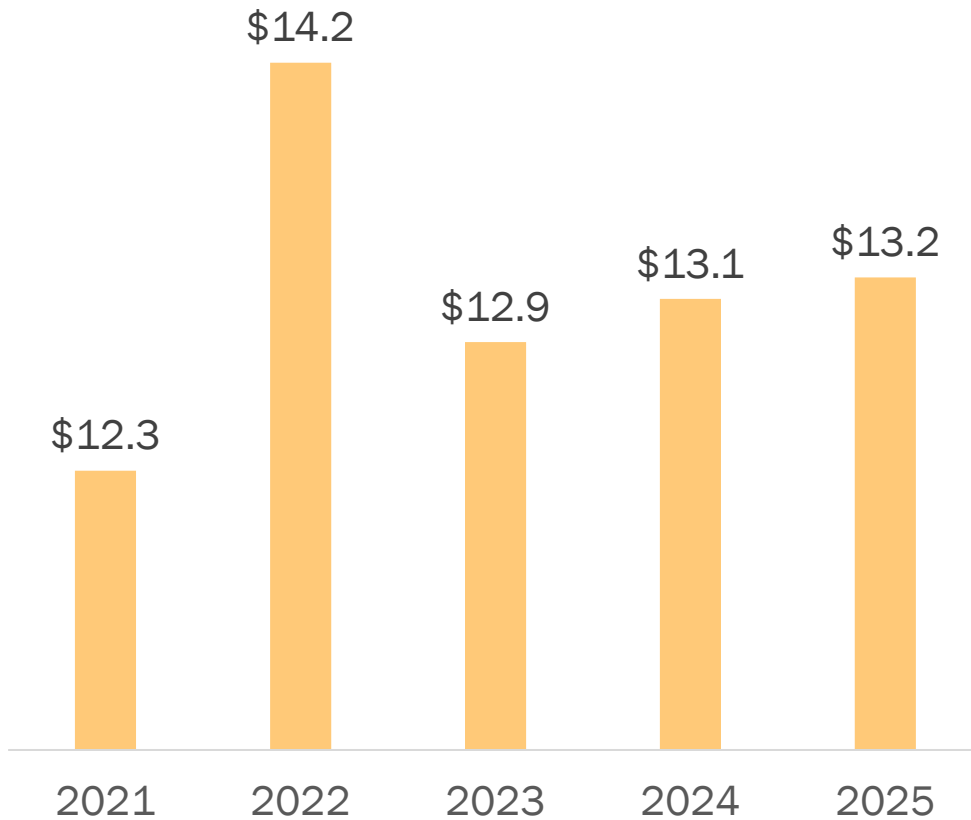
28 utilities, 17 CCAs, and 11 ESPs submitted an annual supplier diversity report to the CPUC.

2025 Procurement Results

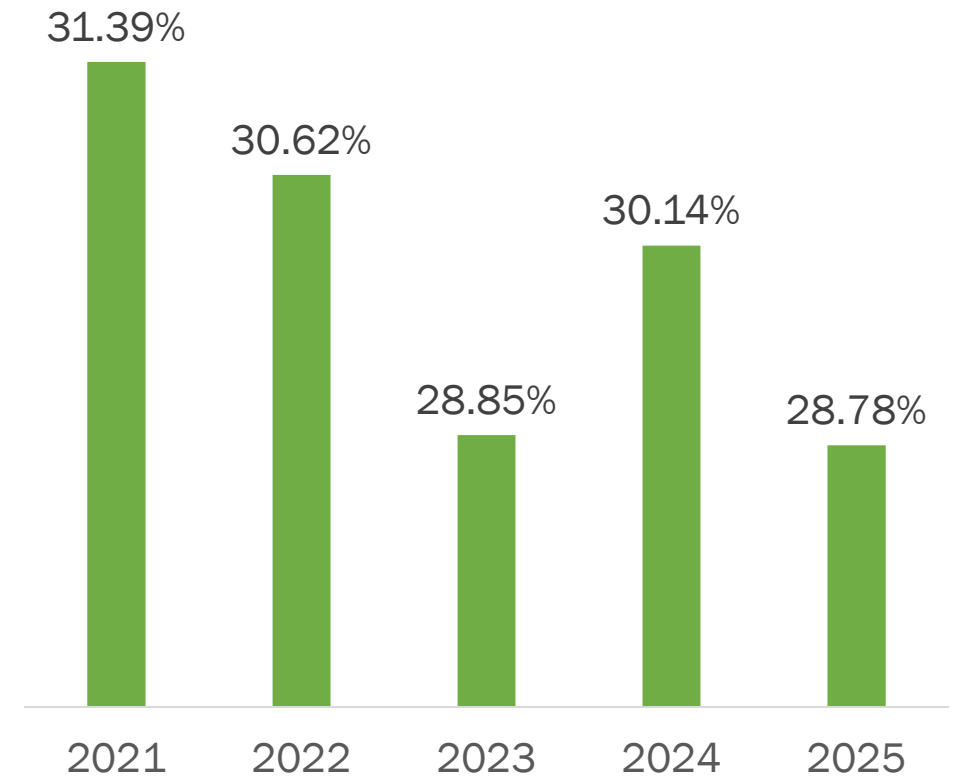


Utilities Diverse Spend

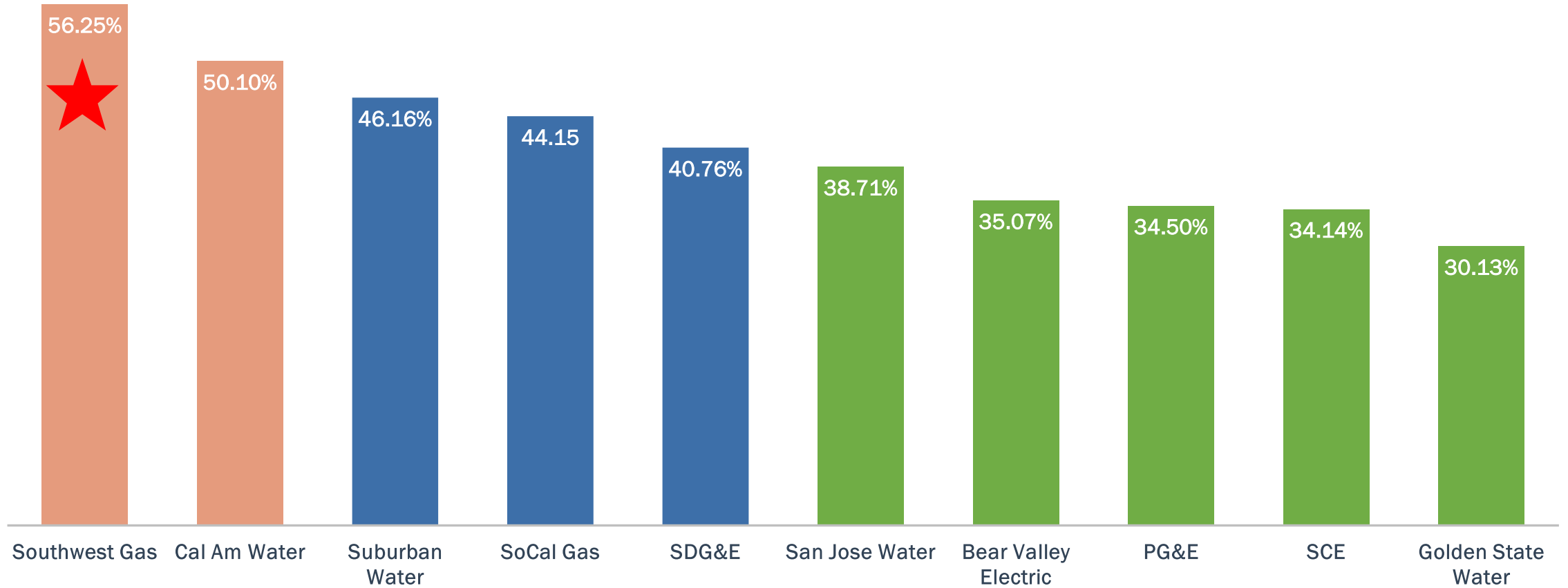
Utilities Diverse Spend (billions)



Utilities Diverse Spend %



2025 Top 10 Performers



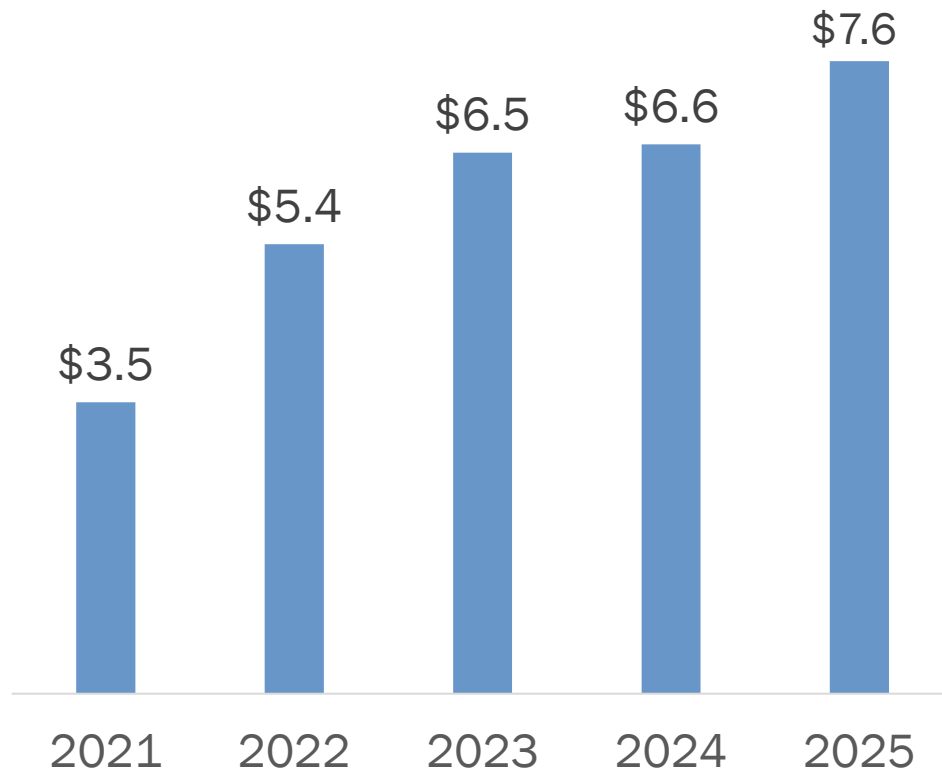
Achieved All Four Category Goals

2024 & 2025

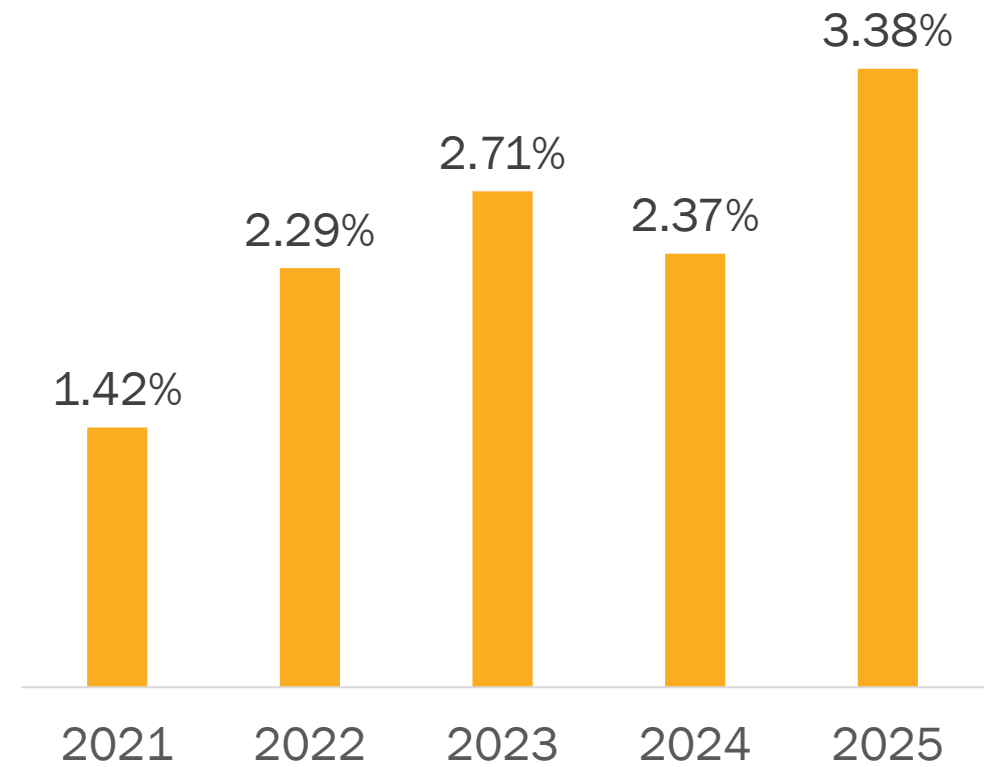


CCAs Diverse Spend

CCAs Diverse Spend (millions)



CCAs Diverse Spend %



Successes in Action: Program Highlights



- **California Water Service:** new all-time high in diverse spend of \$110.18 million.
- **Verizon:** increased subcontracting utilization to nearly 12 percent.
- **SoCalGas:** exceeded CPUC supplier diversity goals for the 33rd consecutive year.
- **SDG&E** reported more than \$942 million in diverse supplier procurement.
- **AT&T:** prime suppliers subcontracted more than \$280 million to diverse suppliers.
- **PacifiCorp:** a prime contractor spent 16.35 percent of its California spend with diverse subcontractors.
- **San Jose Water:** achieved a record 38.7 percent diverse supplier spend through its Advanced Metering Infrastructure project.

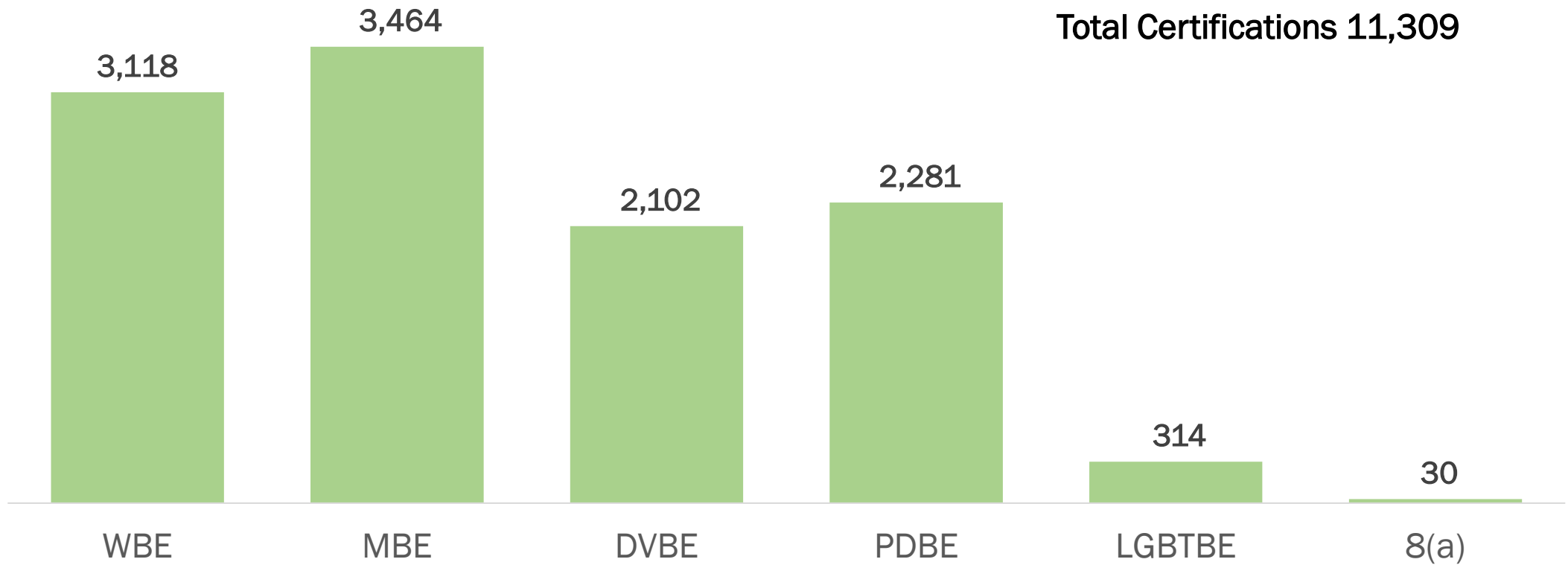
Program Challenges

These are some of the ongoing challenges that continue to affect utility supplier diversity programs.

- Insurance Requirements
- Technological and Operational Changes
- Subcontracting Reporting and Tracking
- Fewer Procurement Opportunities
- Economic and Market Conditions
- Specialized Workforce Shortages
- Increasing Regulatory and Compliance Requirements
- Supplier Awareness of Utility Opportunities
- Supplier Scalability

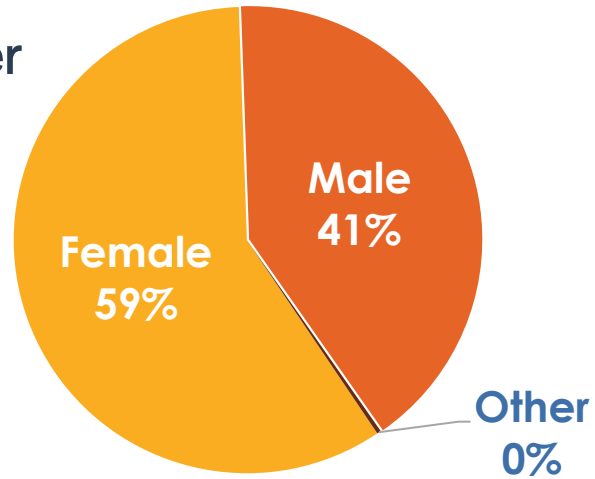
Supplier Clearinghouse Certification

Certification Type

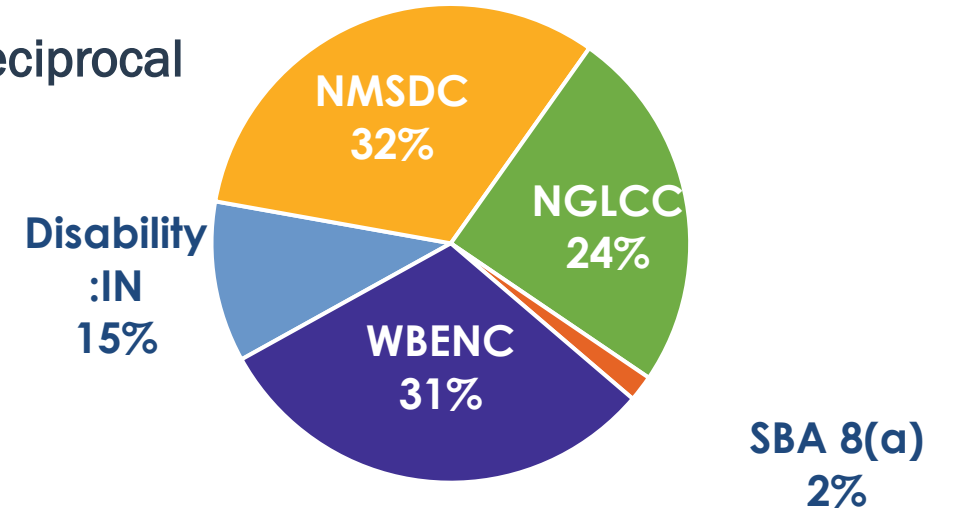


Key Supplier Clearinghouse Metrics

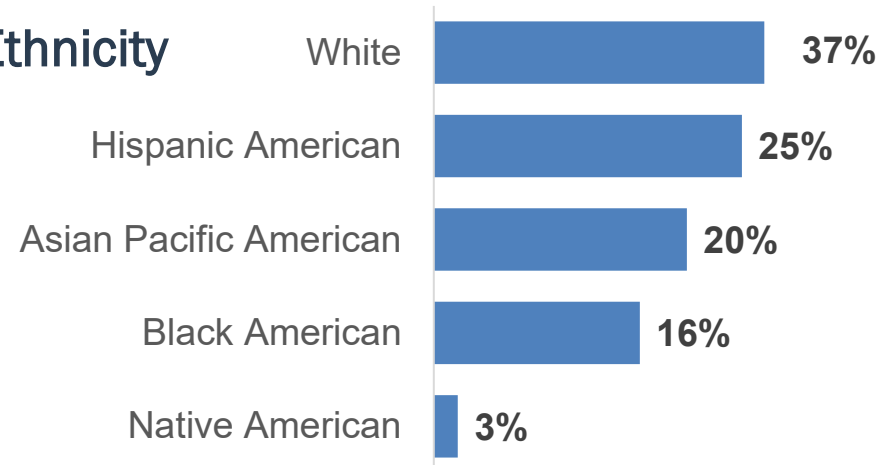
Gender



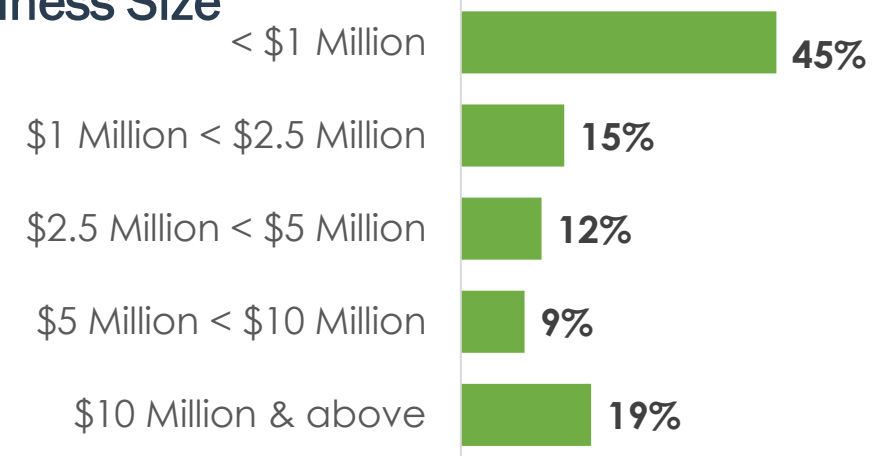
Reciprocal



Ethnicity



Business Size

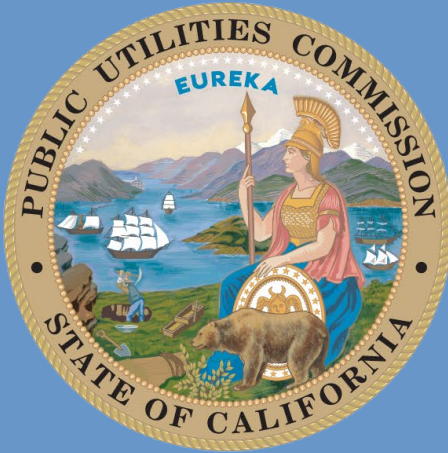


CPUC Supplier Diversity Program Action Items

- Strengthen the GO 156 Supplier Diversity Program through stakeholder engagement, data-driven oversight, outreach, and education.
- Foster collaboration, increase transparency, and promote continuous improvement across all GO 156 covered entities.
- Identify innovative strategies that expand access to procurement opportunities for California's diverse business community.
- Work with utilities, CCAs, ESPs, business organizations, and diverse suppliers to ensure equitable economic participation statewide.



Thank you!



California Public Utilities Commission

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