

# **CHANGES CPUC Interview Guide**

July 26, 2022

# **Instrument Information**

Table 1 includes key characteristics about the instrument.

Descriptor	This Instrument			
Instrument Type	In-depth interview			
Estimated Time to Complete	45-60 minutes			
Population Description	Staff at CPUC that are working with SHE and IOUs to implement CHANGES			
Population Size	4			
Contact List Size	4			
Completion Goal(s)	1-2			
Contact Sought	Staff members most involved in CHANGES			
Fielding Firm	Opinion Dynamics			

# **Research Objectives Information**

Table 2 maps the research objectives and questions to specific questions in the instrument.

#### Table 2. Research Objectives and Associated Questions

Research Objective/Question	Associated Instrument Questions		
Respondent Background	Q1 - Q2		
CHANGES Goals and Services	Q3 - Q7		
Key Metrics and Data Collection Processes	Q8 – Q9		
Budget and Funding of CHANGES	Q10 - Q16		
Program Performance and Effectiveness	Q17 - Q21		
Spatial Analysis	Q19		



## **Interviewer Information**

#### **Program Description**

The Community Help and Awareness of Natural Gas and Electricity Services (CHANGES) program delivers inlanguage services to limited-English proficient (LEP) customers of the four main investor-owned utilities (IOUs) in California. The program is implemented by Self-Help for the Elderly (SHE) through a network of participating community-based organizations (CBOs) and aims to help LEP clients manage their natural gas and electricity services. The CHANGES program offers individualized case assistance (needs assistance and dispute resolution), education, and outreach. The goal of these interviews is to support the assessments of evaluability of the program and program costs and benefits, as well as to help inform the spatiotemporal distribution analysis.

# **Email Scheduling Script**

Subject line: Scheduling a conversation about CHANGES Hi [FIRST NAME],

I'm reaching out because my firm is evaluating the CHANGES program. We would like to set up a time to discuss the program with you over the phone. My questions ask about the program goals, the data tracked, the appropriateness of the funding sources, and opportunities to expand the program. Please let me know what days and times work well for you in the next week or so to chat. I think we'll need up to an hour to cover all the topics.

I'm happy to answer any questions you may have about this research.

Thanks, and looking forward to speaking with you!

Best,

#### Instrument

#### Introduction

Hi [FIRST NAME]. Thank you for taking the time to speak with me today. The purpose of our call is to learn more about the CHANGES Program and how to best measure its effectiveness. Your answers will be confidential and not tied to your name in anything we report. Is it okay with you if we record this interview just to make sure our notes are accurate?

Do you have any questions for me before we begin?



### **Background and Introduction**

[IF MORE THAN ONE CPUC REPRESENTATIVE, ASK INTRO QUESTIONS FOR EACH ONE, THEN TAILOR FOLLOWING QUESTIONS TO THEIR BACKGROUND/MAIN ROLE/EXPERTISE]

- Q1. What is your role at the CPUC and how does it relate to the CHANGES Program?
- Q2. How long have you been in that position?
- Q3. In your own words, what do you see as the primary goals for the CHANGES program?
- Q4. From your perspective, what are the goals of each of the program's four main activities? [Dispute resolution, Needs assistance, outreach, and customer education]
- Q5. Now that we've discussed goals a bit, how would you describe the value of the program to limited-English proficient (LEP) customers in California? [Probe – do they see this program adding value to the state?]
- Q6. To what extent would you say the program is meeting its goals? [PROBE: helping customers understand their energy bills; resolving bill disputes, service issues, and avoiding disconnection; increasing customer awareness of assistance and energy programs; supporting customer access to the programs; teaching customers about ways to save energy?]
  - 1. [If unclear] Is it meeting its goals in one areas of activity more than others?
  - 2. [If any are not meeting goals] How could the program better serve its target population in this area?
- Q7. Does the CPUC provide any materials to the SHE or the CBOs for their outreach and education?
  - 1. [If yes] What do you provide to them?
  - 2. [If no] Where do they get the information for those materials?

#### **CHANGES Metrics**

- Q8. Are there specific metrics for the CHANGES program that you are tracking at the CPUC? [Probe what are the metrics? Are they stated in any formal documentation? If so, try to get materials emailed to you]
- Q9. Do you find that the information tracked by SHE and the CBOs is sufficient for understanding the program's value? Why or why not?
  - 1. What alternative or additional metrics do you feel would better reflect CHANGES performance? [Probe for data for annual reporting vs data for evaluations (once every 3 years)]
  - 2. [If any above] How feasible would it be for the CBOs to collect that data?
  - 3. Is there any data being collected now that you don't find very useful?



# **Budget and Funding**

Next, I have a few questions about budgets and funding.

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IOU	2021	2022	2023	2024	2025	2026	Total
SCE	\$525,000	\$525,000	\$525,000	\$525,000	\$525,000	\$525,000	\$3,150,000
PG&E	\$525,000	\$525,000	\$525,000	\$525,000	\$525,000	\$525,000	\$3,150,000
SDG&E	\$265,000	\$265,000	\$265,000	\$265,000	\$265,000	\$265,000	\$1,590,000
SoCalGas	\$437,502	\$437,502	\$437,502	\$437,502	\$437,502	\$437,502	\$2,625,012
Total	\$1,752,502	\$1,752,502	\$1,752,502	\$1,752,502	\$1,752,502	\$1,752,502	\$10,515,012

Table 3: Approved CHANGES Budget, PYs 2021-2026

- Q10. As I understand it, the current budget for 2021 is just over 1.7 million across all 4 IOUs. Each of the IOUs have a specific approved budget, for which they recover their share of the statewide CHANGES budget from their customers. Is this high-level explanation, correct?
- Q11. Can you tell me a bit about the budget allocations across the IOUs? Specifically, how the different budget amounts by IOU were created? [PROBE: any formula based on # of customers]
- Q12. Looking at the invoice summaries, we can see that each activity has a unit cost. For example, one unit of Education is \$10, one unit of Media Placement is \$1,000, and one unit of needs assistance is \$75. How were these amounts created?
  - 1. Is there any documentation that we can review that details this information?
- Q13. Now, thinking about how these funds are allocated across the different activities, looking at the invoice summary, it appears that each activity has a maximum budget per CBO, and that each CBO has a maximum contract budget of \$33,625. How were these maximum budgets (contract and activities) set?
  - 1. What happens if a CBO goes over their maximum budget for one activity/multiple activities, for their contract? [Amounts below if needed]

Outreach activities (\$4,000) Educational activities (\$10,000) Needs assistance activities (\$9,375) Dispute resolution activities? (\$8,250) Contract budget (\$33,625)

- Q14. Do you feel the current allocation of funds is appropriate given the goals of the program?
- Q15. What are some of the measurement criteria that the CPUC uses to assess whether the funding levels are appropriate? [Probe for which criteria are best]



- Q16. Currently, CHANGES is funded from the CARE program, until a long-term Comission funding source can be established. What are your thoughts on this funding arrangement?
  - 1. What would an ideal funding arrangement look like to you?

#### **Program Effectiveness**

Lastly, I want to talk about the program's effectiveness.

- Q17. We talked previously about the goals of the program. Now I'd like to know to what extent would you say the program is meeting its goals? [PROBE: helping customers understand their energy bills; resolving bill disputes, service issues, and avoiding disconnection; increasing customer awareness of assistance and energy programs; supporting customer access to the programs; teaching customers about ways to save energy?]
  - 1. [If unclear] Is it meeting its goals in one areas of activity more than others?
  - 2. [If any are not meeting goals] How could the program better serve its target population in this area?
- Q18. Based on overall program performance, what are your thoughts on expanding the Program? [If needed: Do you feel the Program should be expanded?]
  - 1. Can you tell me a bit more about that answer?
  - 2. If expand: What areas of the Program should be expanded?
  - 3. If don't expand: Should any areas be consolidated or eliminated?
- Q19. Are there any changes that could be made to CBO distribution to optimize the program's effectiveness?
  - 1. Are there any areas where CHANGES should engage more CBOs? Which areas and why?
  - 2. Are there other implementation approaches that should be considered for CHANGES based on the needs of the target populations across the state?
- Q20. What do you see as the biggest challenges of the program overall?
  - 1. What have been the biggest challenges your organization has faced administering this program? [PROBE: Regulatory context, COVID-19, communication, data collection]?
- Q21. In your view, what have been the biggest successes of this program?

### Closing [ASK ALL]

Q22. Those are all the questions we have for you today. Is there anything else that you think is important for us to know about the CHANGES program that we have not covered?

Thank you for taking the time to chat with me today. We really appreciate your feedback.